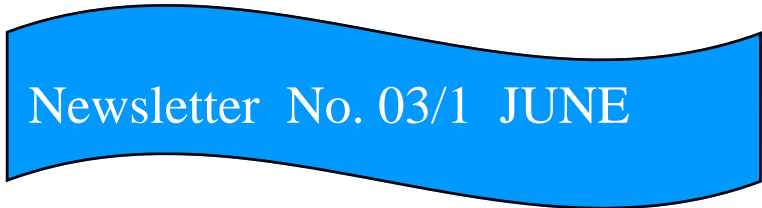





MANUFACTURING COMPANY, INC.



“Keeping Friends and Customers Informed”



We are proud to introduce our new all metal burner 

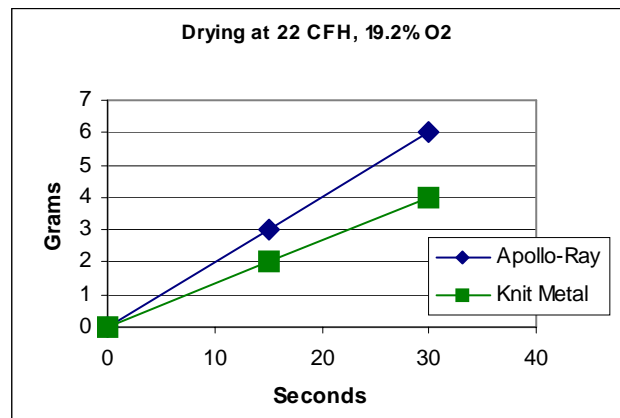
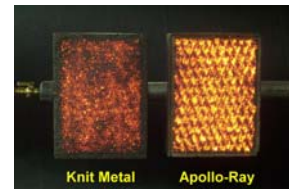
Our new burner was recently featured in the enclosed article which describes its features and use in the food industry. In addition to food applications discussed in the enclosed article, Apollo-Ray burners are now being use in processing plastics, textiles, glass, automotive parts along with paint and powder drying and curing applications.

We have successfully proven this burner to provide significant fuel savings when compared to knit metal burners. Apollo-Ray all metal burners are also more durable than ceramic burners. Since we began a limited product launch last summer, we now have 14 locations in numerous industries using Apollo-Ray.

Tech Tips from TIM

When comparing burners, the overall process efficiency should be taken into account. Our internal testing showing the superior fuel efficiency of the Apollo-Ray burner has been confirmed by customers through the use of gas flow meters specifically isolated on burner arrays and ovens.

With natural gas prices rising again, this is becoming a more significant issue. For example, a 30% savings in natural gas using 50 burner sections amounts to over \$400/week savings in a 3 shift operation. This was calculated based on a natural gas price of \$6 per million BTU. Savings would escalate proportionately with increased natural gas prices. (i.e. \$600/week @ \$9 per million BTU)



For more information on this or other Red-Ray gas fired infrared burner questions, call **Tim O'Neal** at **201-943-1000**.

Sincerely,
Red-Ray Manufacturing Company, Inc.

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President

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Manufacturers of Gas-Fired Infra-Red Radiant Process Burners for Industrial Use